July 2, 2021

Mrs. Bergman and Members of the Board

Approval of the board is requested to award the following Food Service bids for the 2021-22 School Year

## Food and Ware Wash Chemical Bid - Award to AEA /Martin Brothers

Martin Bros. our current vendor, has again been awarded the AEA Purchasing Coop bid. The AEA group opens the bid to multiple vendors and awards based on lowest price and other criteria. The bid requires that we purchase at least 60% of our products through the Coop, so we also maintain an account with Reinhart Foods in Omaha as a secondary vendor which offers us additional options for price savings.

### Dairy Products - Award to A&E

Bid is awarded on an escalation basis, adjusting monthly for market variations. A&E was the lower bid on all products and is the winning bidder.

#### Small Equipment/Wares - Award to Rapids Wholesale

Rapids has been awarded as part of the AEA Purchasing Bid.

## Bakery and Bread Products - Award to Pan O'Gold

Pan O'Gold was lower across all bread categories, and also offered bid pricing on extra items that we would potentially use based on costs. They also carry one product that is not available with Bimbo.

A bid comparison for bakery and milk pricing is attached. Thank you for your consideration.

Traci DeBolt Joyce Johansen Co-Food Service Directors

BID COMPARISONS - 2021-22 School Year

Dairy (all bids use monthly escalation based on market pricing)

	A-E	Kemp's
1% White	0.2200	0.2389
Skim, White	0.2110	0.2374
Skim, Chocolate	0.2280	0.2454
Skim, Strawberry *	0.2280	0.2533

# **Bread - All Products Whole Grain White**

		Pan
	Bimbo	O'Gold
Sandwich, whole grain white	No bid	1.80 (LF)
Bun, Hot Dog	No bid	3.75 (30 CT)
Bun, Hamburger	No bid	3.75 (30 CT)
Dinner Roll	No bid	1.80 (DZ)