



*Keeping Offices Connected™*

# **Proposed Solution for**

# **Clarinda Community Schools**

**Chris Boysen**

Major Account Executive

(515) 978-1972

[cboysen@accesssystems.com](mailto:cboysen@accesssystems.com)

**AccessSystems.com**

Iowa | Illinois | Kansas | Minnesota | Nebraska | South Dakota | Wisconsin

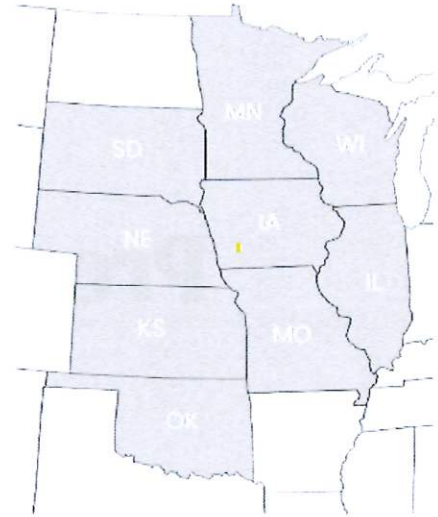
# Company Profile

Access Systems is a privately held technology company serving businesses across the Midwest. Our commitment to innovation, exceptional service, and unmatched expertise has positioned us as a leader in delivering cutting-edge solutions to meet evolving business needs.

Access Systems proudly serves businesses across Iowa, Minnesota, Nebraska, South Dakota, Wisconsin, Illinois, Missouri, Kansas, and Oklahoma. With a wide geographical reach, we are well-positioned to meet the diverse needs of our clients.

Since all of Access's key leaders are native Midwesterners, we understand your business and market.

At Access Systems, our mission is simple yet ambitious: to empower businesses with the technology they need to succeed in an ever-changing world. We are committed to delivering innovative solutions, integrity, and excellence with a customer-centric focus.



We are consistently recognized for our exceptional services, products, and culture, both within our industry and beyond. These accolades underscore our dedication to innovation, quality, and customer satisfaction. We have been recognized by many organizations such as Top Workplaces, CRN, Better Business Bureau, Microsoft, ENX, AICPA, and many more.



As a privately held company with a remarkable growth trajectory, Access Systems is dedicated to driving innovation, delivering top-tier technology solutions, and surpassing customer expectations. We provide many of the industry's best software with a proven track record of success and a commitment to excellence. With in-house certified experts, integration has never been simpler. Access Systems is ready to partner with you to reimagine your technology landscape and provide true technology integration long into the future.

# Why Access Systems?

From receiving awards on a national level to achieving some of the most sought-after credentials in the industry, Access Systems sets itself apart from the competition. In the world of ever-changing technology, organizations want to work with a company that has high-quality solutions and a reputation to back it up. This mindset of excellence has led to a 97% customer retention rating and some of the most tenured talent in the industry.

Our Managed Print Program benefits include:



Remote Support



Award Winning Products



Automated Toner & Meter Reads



Customer Portal



Customized Invoicing



Ultimate Guarantee



Platinum Level Service



Factory-Certified Technicians



Device Hardening



Over \$5M in Inventory

At Access Systems we don't believe in just-in-time inventory. We over-stock supplies and parts to ensure our clients have the timeliest service when they need it. We also provide a 96% Uptime Guarantee.

We have partnered with the top manufacturers to bring our clients the best products.

# Executive Summary

We have prepared this executive summary based on the recommendations provided by Clarinda Community Schools. The purpose of this executive summary is to provide detail and options for the executive leadership at Clarinda Community Schools regarding the current and future print environment.

Currently Clarinda Community Schools has 6 full size copier/printers throughout the organization. Additionally, Clarinda Community Schools currently produces:

- An average of 38,430 pages of B&W per month
- An average of 4,667 pages of Color per month

Make/Model	Replacement		Location	Department	Mono Volume	Color Volume
Lanier IM 7000	Ricoh IM C7010		Middle School 4-6th Grade	Office	11326	
Lanier IM 7000	Ricoh IM 7000		Jr. High/High School	Staff Room	10719	
Lanier IM 7000	Ricoh IM 7000		Elementary School Office	Office	9277	
Lanier IM C4500	Remove		Elementary School	Library	688	776
Lanier IM C4500	Ricoh IM C4510		Jr. High/High School	Office	4909	3152
Lanier IM C4500	Ricoh IM C2510		Central Office	Office	1511	739

# Proposed Solution

## Equipment:

QTY	Make	Model	Description
<b>2</b>	<b>Ricoh</b>	<b>Ricoh IM 7000</b>	<b>Ricoh IM 7000</b>
2	Ricoh	Ricoh IM 7000	Finisher SR4150
<b>1</b>	<b>Ricoh</b>	<b>Ricoh IM C2510</b>	<b>Ricoh IM C2510</b>
1	Ricoh	Ricoh IM C2510	Internal Finisher SR3310 (500 sheet)
1	Ricoh	Ricoh IM C2510	Toner Bottle Lock Type M52
1	Ricoh	Ricoh IM C2510	Paper Feed Unit PB3340
1	Ricoh	Ricoh IM C2510	Fax Option Type M52
<b>1</b>	<b>Ricoh</b>	<b>Ricoh IM C4510</b>	<b>Ricoh IM C4510</b>
1	Ricoh	Ricoh IM C4510	Toner Bottle Lock Type M52
1	Ricoh	Ricoh IM C4510	Paper Feed Unit PB3320
1	Ricoh	Ricoh IM C4510	Internal Finisher SR3310 (500 sheet)
<b>1</b>	<b>Ricoh</b>	<b>Ricoh IM C7010</b>	<b>Ricoh IM C7010</b>
1	Ricoh	Ricoh IM C7010	Toner Bottle Lock Type M58
1	Ricoh	Ricoh IM C7010	Finisher SR3320 (1,000 sheet)
1	Ricoh	Ricoh IM C7010	LCIT PB3330 (Tandem Paper Tray 2x1000)
1	Ricoh	Ricoh IM C7010	Bridge Unit BU3100

Please see attached brochure or specification sheet for more details.

	Lease Payment	Term
<b>Monthly Lease Payment Options:</b>	<b>\$923.66</b>	36 Months
<b>(Service Program: \$254.50/Month)</b>	<b>\$864.47</b>	39 Months
<p><b>Included with Service Program:</b>                      All Machines, parts, labor, toner, training, and service calls.</p> <ul style="list-style-type: none"> <li>● <b>35,000 B&amp;W Copier</b> pages/month included. Overages billed at <b>\$0.0035 per page</b>.</li> <li>● <b>4,000 Color Copier</b> pages/month included. Overages billed at <b>\$0.033 per page</b>.</li> </ul>		

Print Management Software	Description	Monthly Payment
<b>PaperCut:</b>	5 License Renewal & Support 5 Card Readers	3 Years: \$147.81/Month
<b>PrinterLogic:</b>	Up to 25 Print Queues - Install & Support 5 Card Readers	3 Years: \$346.25/Month



# Thank You

It has been a privilege to work with you. We hope you choose to continue to build a strong partnership with Access Systems through our dedicated service and exceptional products.

Check us out on:



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