

Over the past 3 years, Connie and I have had the opportunity to view Verkada cameras at technology conferences, and hear from the Nevada school district about their recent upgrade to a Verkada system. We trialed both an indoor and outdoor Verkada camera, which gave us access to the cloud hosted dashboard. Our opinion was that Verkada has an impressive system that far outshines the old school Milestone system we currently use. With board approval, we purchased the two trial cameras, and then purchased more to outfit central office with Verkada. It is our recommendation to upgrade the old system to Verkada, which also qualifies for ESSER funding, due to its ability to detect tailgating and crowds. I would also recommend a 5 year license, with one renewal, which would cover the 10 year warranty. Below are more highlights:

Camera Talking Points:

- 1) Multiple cameras need to be replaced due to failure.
- 2) There have been multiple issues with the current Milestone system and cameras since it was installed 3 ½ years ago, and all cameras are now out of warranty.
- 3) Special software and VPNs through the firewall are needed to view footage on staff devices with the old system.
- 4) Sonia and Connie viewed the Verkada system at different conferences over the last three years, and trialed two cameras which we then purchased.
- 5) Also purchased Verkada cameras for central office.
- 6) We currently have 30 days of footage (same as the old system).
- 7) We wish to add more cameras at the 7-12 building, outside bathrooms, outside on parking lots, and in the shop building.
- 8) Also want to add exterior cameras at PK-6 building.

Verkada Camera Highlights:

- 1) Verkada will replace any camera that quits working during the warranty period (10 years, best warranty around). Shipped overnight. If the model has been updated, they will send the newer model.
- 2) Amazing Support!!
- 3) Tampering and after hours alerts available.
- 4) Monitor anywhere from online dashboard - no special software needed.
- 5) Footage is uploaded to the cloud multiple times per day (we can set the frequency), and live streaming is always available.
- 6) No expensive servers/software to maintain onsite.
- 7) Infinitely Scalable
- 8) Person of interest alerts - upload picture of a person you want notified of if a camera captures them on school grounds.
- 9) Face detection - can track people across multiple cameras. For example, can search for anyone wearing a "red shirt".
- 10) Verkada Dashboard is more user friendly than Milestone.
- 11) Better picture/video quality.

	MWVDFMTC	ByteSpeed	Tierney
Total Price 30%	201,560.11	217,066.25	226,394.11
Meeting Overall Requirements 25%	25%	25%	25%
Compatibility with existing infrastructure 20%	20%	20%	20%
Experience with Clarinda Schools 15%	15%	13%	13%
Local or in-state vendor 10%	10%	10%	10%
Recommend MWVDFMTC			