



# Clarinda High School Product Comparisons

EMILY WAGNER, LEARNING ENVIRONMENT CONSULTANT

ANDREA JONES, BUSINESS DEVELOPMENT REPRESENTATIVE

# Stack Chair and Stool Comparison

## Neoclass Bistro Seating vs Euroflex Seating

### Comfort & Ergonomics

- Euroflex:** Features a sculpted one-piece shell for multi-directional seating (4 directions) and an active back for posture support and ventilation, as well as an 18.5"W seat.
- NeoClass Bistro:** Offers ergonomic comfort with a waterfall seat edge and contoured back for airflow, but fewer seating options. The seat width is 17.25"W

### Functional Innovation

- Euroflex:** Active back encourages dynamic movement and better posture.
- NeoClass Bistro:** Prioritizes airflow.

### Key Benefits of Euroflex:

- Flexible multi-directional seating
- Blush-resistant plastic with antistatic properties
- Enhanced mobility with integrated handle
- Active back for better posture and ventilation



Euroflex Seating



# Science Table Comparison

- School Specialty quoted Chemguard surface is a laminate and recommended for elementary/middle school science.
- Demco can secure the same table, but in a phenolic top. This is recommended for middle/high school science classrooms.

Diversified Woodcrafts A Frame Table



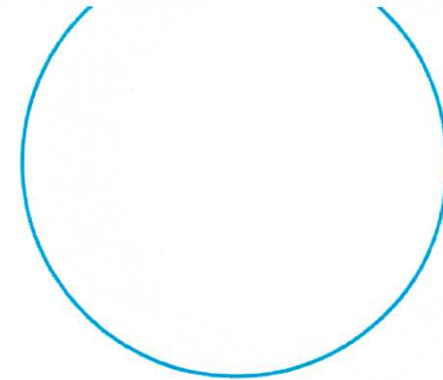
# Student Desk Comparison

## School Specialty Classroom Select Concord Rectangle Desk vs Demco Kalos Rectangle Desk

- Teachers requested 29"Wx24"D desk
- Teachers requested standing height desks

### School Specialty Desk:

- Adjusts to 22"H-30"H
- Desk size is 27"Wx20"D



### Demco Kalos Desk:

- Adjusts from 30"H-42"H
- Desk size is 29"Wx24"D



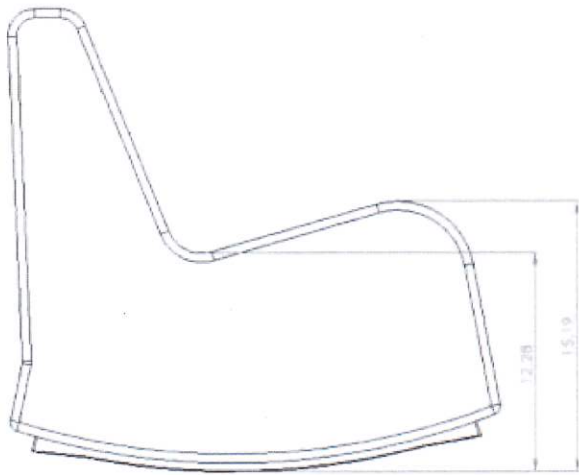
demco



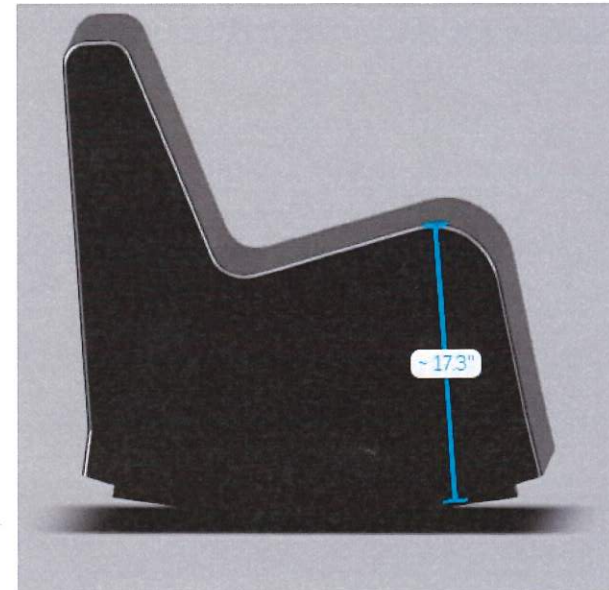
# Soft Rocker Comparison

School Specialty seat height is meant for elementary students, not high school  
Demco rocker sized for High School students

School Specialty



Demco



Clarinda CSD- Clarinda High School- Classrooms and  
Commons - Quote #3



4810 Forest Run Road  
Madison WI 53708-8548  
fax 800.730.8094

Project ID: D4110073

<b>FOR:</b> Luke Cox Email: lcox@clarindacsd.org Phone: 7125425167	<b>SALES REP:</b> Emily Wagner Email: emilyw@demco.com Phone: 608-906-7252 Fax:	<b>PROJECT COORDINATOR:</b> Terra Cortte Email: terrac@demco.com Phone: 608.721.7524 Fax:	<b>QUOTE ID:</b> T5063066 <b>QUOTE VERSION/TYPE:</b> Version 07 <b>QUOTE ISSUE DATE:</b> 03/06/2025 <b>QUOTE EXPIRATION DATE:</b> 04/05/2025 <b>CONTRACT:</b> TIPS-USA
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ROOM: 01 ROOM

Line #	Tag	Product #	Quantity	Unit Price	Discount %	Discount Unit Price	Extended Price
1.00	A2	13828720	6	\$551.08		\$551.08	\$3,306.48

**Description:** DemcoPower Pop Charging Tower Chair Height 24" Red

2.00	A2	13828880	6	\$0.00		\$0.00	\$0.00
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**Description:** Red Pluto with Underdome for Tower  
**Notes:** This product is part of Kit I Product 13828720 Line 1

3.00	A2	13828890	6	\$0.00		\$0.00	\$0.00
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**Description:** Base for 24" & 36" Demco Power Pop Charging Towers  
**Notes:** This product is part of Kit I Product 13828720 Line 1

4.00	A2	13828900	6	\$0.00	\$0.00	\$0.00
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**Description:** Power Cord for Tower 180" For 24" & 36" Tower NFR  
**Notes:** This product is part of Kit I Product 13828720 Line 1

5.00	A2	13828920	6	\$0.00	\$0.00	\$0.00
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**Description:** Leg for 24" Tower  
**Notes:** This product is part of Kit I Product 13828720 Line 1

6.00	A3	13766680	1	\$391.93	\$391.93	\$391.93
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**Description:** Joy Carpets Feeling Natural 7'7" Dia.

**Options:**

Color ☒ Slate

7.00	C1	19068930	58	\$227.13	\$227.13	\$13,173.54
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**Description:** Ruckus Stack Chair w/ Glides 18"H Seat, Poly  
**Notes:** SEAT / BACK: CAYENNE | LEGS: CHROME

8.00	C2	19000270	20	\$90.89	\$90.89	\$1,817.80
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**Description:** Euroflex 18"H Chair  
**Notes:** SEAT: RED HOT | LEGS: CHROME

9.00	C3	19000270	12	\$176.27	\$176.27	\$2,115.2
<b>Description:</b> Euroflex 24"H Stool <b>Notes:</b> SEAT: GRAPHITE   LEGS: CHROME						
10.00	C4	19000270	132	\$176.27	\$176.27	\$23,267.6
<b>Description:</b> Euroflex 28"H Stool <b>Notes:</b> SEAT: BLACK   LEGS: CHROME						
11.00	D1	13866190	50	\$220.00	\$220.00	\$11,000.0
<b>Description:</b> Kalos Desk LG Rectangle 22-34"Hx29 3/4"Wx23 7/8"D <b>Options:</b> Laminate Top Color <input checked="" type="checkbox"/> Boardwalk Oak Edge Band Color <input checked="" type="checkbox"/> Black						
12.00	D1	13814690	50	\$25.79	\$25.79	\$1,289.5
<b>Description:</b> 3" Dia. Casters for FLEXplore Desks/Tables, 4/Set						
13.00	D2	70000109	100	\$234.50	\$234.50	\$23,450.0
<b>Description:</b> Kalos EXT Desk LG Rectangle 30-42"Hx29 1/4"Wx24"D <b>Options:</b> Laminate Top Color <input checked="" type="checkbox"/> Boardwalk Oak Edge Band Color <input checked="" type="checkbox"/> Black						



14.00	D2	13814690	100	\$25.79	\$25.79	\$2,579.00
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**Description:** 3" Dia. Casters for FLEXplore Desks/Tables, 4/Set

15.00	L8	19068930	4	\$1,509.51	\$1,509.51	\$6,038.00
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**Description:** MyPlace Rectangle 32"H Back Glides, Contrasting Uph  
**Notes:** BACK: ETCH - GOJI | SEAT: ETCH - SLATE | MOD TO GRADE P1/H

16.00	T4	13865390	3	\$339.47	\$339.47	\$1,018.40
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**Description:** Kalos Table Round 22-34"Hx48"Dia

**Options:**

Laminate Top Color ☒ Boardwalk Oak  
 Edge Band Color ☒ Black

17.00	T4	13814690	3	\$25.79	\$25.79	\$77.30
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**Description:** 3" Dia. Casters for FLEXplore Desks/Tables, 4/Set

18.00	T5	70000096	3	\$356.44	\$356.44	\$1,069.30
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**Description:** Kalos EXT Table Round 30-42"Hx48"Dia

**Options:**

Laminate Top Color ☒ Boardwalk Oak  
 Edge Band Color ☒ Black

19.00	T5	13814690	3	\$25.79	\$25.79	\$77.37
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**Description:** 3" Dia. Casters for FLEXplore Desks/Tables, 4/Set

20.00	T6	13865400	3	\$341.24	\$341.24	\$1,023.72
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**Description:** Kalos Table Bite 22-34"Hx48"Dia

**Options:**

Laminate Top Color	<input checked="" type="checkbox"/>	Boardwalk Oak
Edge Band Color	<input checked="" type="checkbox"/>	Black

21.00	T6	13814690	3	\$25.79	\$25.79	\$77.37
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**Description:** 3" Dia. Casters for FLEXplore Desks/Tables, 4/Set

22.00	T7	70000092	2	\$356.30	\$356.30	\$712.60
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**Description:** Kalos EXT Table Bite 30-42"Hx48"Dia

**Options:**

Laminate Top Color	<input checked="" type="checkbox"/>	Boardwalk Oak
Edge Band Color	<input checked="" type="checkbox"/>	Black

23.00	T7	13814690	2	\$25.79	\$25.79	\$51.58
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**Description:** 3" Dia. Casters for FLEXplore Desks/Tables, 4/Set

24.00	T8	19068930	2	\$717.57	\$717.57	\$1,435.14
<b>Description:</b> Tattoo Booth Table, Rectangle 29"H x 44"W x 30"D <b>Notes:</b> LAMINATE / EDGE: HIGH RISE I BASE: STARLIGHT SILVER I METALLIC						
25.00	T9	19000430	2	\$608.72	\$608.72	\$1,217.44
<b>Description:</b> Nosh Square Table w/ Round Disc Base 30"W 30"D 29"H <b>Notes:</b> LAMINATE: WEATHERED ASH I BASE: ARCTIC SILVER						
26.00	TC1	12195480	10	\$216.75	\$216.75	\$2,167.50
<b>Description:</b> Apollo Mid Back Task Chair 35-38-1/2Hx26Wx19-3/8D <b>Options:</b> Fabric/Mesh Color <input checked="" type="checkbox"/> Black						
27.00	TD1	13847630	1	\$1,032.38	\$1,032.38	\$1,032.38
<b>Description:</b> FLEXplore Teacher Desk Dbl Ped Rect 30Hx66-3/4Wx23-3/4D <b>Options:</b> Laminate top color <input checked="" type="checkbox"/> Boardwalk Oak Edge band color <input checked="" type="checkbox"/> Black						
28.00	TD2	13847620	5	\$819.18	\$819.18	\$4,095.90
<b>Description:</b> FLEXplore Teacher Desk Single Ped Rect 30Hx53-3/4Wx23-3/4D <b>Options:</b> Laminate top color <input checked="" type="checkbox"/> Boardwalk Oak Edge band color <input checked="" type="checkbox"/> Black						

29.00	TD3	19065470	1	\$1,727.48	\$1,727.48	\$1,727.48
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**Description:** Kinetic Mobile Demo Table, Lam 48Wx24Dx36H, Top Extends to 72

30.00	TD4	19065470	1	\$1,870.08	\$1,870.08	\$1,870.08
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**Description:** ADA Mobile Lab Unit Oak, Flat Top 72Lx24Dx33H

40.00	T1	19010840	2	\$1,708.82	\$1,708.82	\$3,417.64
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**Description:** Avenuu A-Frame Table 30 H x 72W x 36D

**Notes:** Frame Color: Black

41.00	T2	19010840	3	\$1,768.38	\$1,768.38	\$5,305.14
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**Description:** Avenuu A-Frame Table 36 H x 72W x 36D

**Notes:** Frame Color: Black

42.00	T3	19010840	3	\$2,071.32	\$2,071.32	\$6,213.96
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**Description:** Avenuu A-Frame Table 42 H x 72W x 36D

**Notes:** Frame Color: Black



**Installation Services**

<u>Line #</u>	<u>Service #</u>	<u>Description</u>
39.00	00001090	Services for Project Mgmt. Delivery and Installation

**Options:**

Loading Dock?	<input checked="" type="checkbox"/>	No,loading dock does not exist at site
Special Loading Doc Info?	<input checked="" type="checkbox"/>	na
What floor of bldg deliver to?	<input checked="" type="checkbox"/>	1
Elevator available to use/size	<input checked="" type="checkbox"/>	Not Applicable
Stair carry necessary?	<input checked="" type="checkbox"/>	no
Doorway sizes	<input checked="" type="checkbox"/>	Yes, All doorways are 36"W or more
Special Doorway Info?	<input checked="" type="checkbox"/>	na
Debris Removal?	<input checked="" type="checkbox"/>	Yes, removal all debris from site
Prevailing Wages ?	<input checked="" type="checkbox"/>	No, Prevailing Wage Rates Not Required
Addl Prevailing Wage Info?	<input checked="" type="checkbox"/>	na
Customer SITE	<input checked="" type="checkbox"/>	TBD
CONTACT Name?		
Customer SITE	<input checked="" type="checkbox"/>	TBD
CONTACT Phone#		
How many trips to install?	<input checked="" type="checkbox"/>	Single Trip for All Items
Stnd Work Hours 8a-5p M-F	<input checked="" type="checkbox"/>	Standard
Shelving - Wall/Floor Mnt?	<input checked="" type="checkbox"/>	No, do not secure shelving at all
Wall Types? Drywall, Concrete,	<input checked="" type="checkbox"/>	na
Layout for Installers Required	<input checked="" type="checkbox"/>	Provided
Safety Equip/Protocol 4 Crew?	<input checked="" type="checkbox"/>	None currently
No elec/phone/cable work incl.	<input checked="" type="checkbox"/>	Crews will not handle any elec/phn/cable connectio

Exist.furniture not  
included

☒ Crew will not move/dispose/relo any existing furni

Like many businesses, we are experiencing unexpected price increases and extended lead times from our vendor partners for materials and transportation. We are trying to absorb the costs as much as possible, but in some cases, we have been forced to raise prices on our products. As such, the prices on this quote expire on the date listed and must be re-quoted after that date.

\*Please be aware that lead times have increased for some vendors on this quote due to the high volume of orders this time of year. It is possible that some of the items on this order could have ship dates in May or later, depending on when the order is submitted.

Demco may require a down payment on this order, please contact your Demco Consultant for more information.

<b>Sub Total</b>	<b>\$121,019.57</b>
<b>Shipping</b>	<b>\$6,587.95</b>
<b>Other Services</b>	<b>\$28,750.00</b>
<b>Tax</b>	<b>TAX EXEMPT</b>
<b>GRAND TOTAL</b>	<b>\$156,357.52</b>

Quote ID: T5063066

**Shipping & Delivery Options** *If this quote includes options, they are based on the following list, (note: shipping options may only apply to certain shipments):*

☒ [OCA] Call Ahead - Delivery Appt.

Billing Information	Shipping	Customer Contact	Designer
Clarinda Comm School Dist 423 E Nodaway St Clarinda, IA, 51632-1745  Bill Contact:  712-542-5165	Luke Cox Clarinda Community Sr HS 100 N Cardinal Dr Clarinda IA 51632-1307	Luke Cox 712.542.5167 lcox@clarindacsd.org	Emily Bronk Drawing ID:

**Signature that authorizes Demco to place this order:**

\_\_\_\_\_  
Signature Date

\_\_\_\_\_